

June 30, 2021

Door & Window Surcharge

To Our Valued Customers,

As you know from our communications over the past year, we have faced numerous supply challenges. Additionally, we have also been experiencing significant cost increases from our suppliers, especially in relation to base materials such as steel, aluminum, fiberglass, and resin-based products. Although we have held off making any price adjustments ourselves, we can no longer do so.

We are implementing a price surcharge for our door and window products for orders placed beginning July 15, as outlined below:

Steel Entry Doors: 7%
Fiberglass Entry Doors: 6%
Aluminum Storm Doors: 9%
Aluminum Storm Windows: 9%
Vinyl Windows: 6%
Vinyl Patio Doors: 6%

Although we are working closely with our suppliers, it is unknown at this time when markets will return to normal. However, we will continue to monitor the situation and if these cost increases improve to the point that we can remove this surcharge, we will do so.

entryLINK Quotes

As a convenience to you, beginning Tuesday, July 6 there will be a switch in entryLINK (selectable by location) that allows System Administrators to pre-activate the surcharge for all quotes. When activated, each quote will include the surcharge. However, the surcharge can be switched off on a per-quote basis while in "Cost" mode. That way if you know the order will be placed before July 15, you can quote the job without the surcharge. Whether the quote includes the surcharge or not, it will always be removed for orders placed before July 15 and will always be added on orders placed July 15 and later.

We value your business and appreciate the opportunity to serve you during these challenging times. If you have any questions, please contact your Account Manager or the Customer Service Team.

Sincerely,



David Miller
Director of Pricing